

TEAM YOUNG TECHNOLOGY CO., LTD

Reporting of institutional investors' conference

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Company Introduction



■ Brief History of the Company:

- ✓ Our company was established in 1990.
- ✓ Main Classes of Business: Develop Multi-layer Ceramic Capacitor, MLCC.
- ✓ Initial Public Offerings in Taipei Exchange in 1998. (stock code: 5345)
- ✓ The company terminated production in 2010 and transformed into a channel trader of electronic components.
- ✓ In 2015, we began to conceive and develop new products, and actively deployed patent applications.
- ✓ At the end of 2018, the trade of electronic components was terminated, and in 2019, it officially entered the sales of EzCon safe house series products.
- ✓ In the third quarter of 2020, the B-Power lasting battery (Side type) was launched to enter the market.
- ✓ In the fourth quarter of 2022, launch a new generation of B-Power lasting battery and EzCon safety socket.

Company Introduction



■ Organization and human resource:

- ✓ We adopt flat-type management pattern organization, The effect of barrier-free communication and rapid adjustment enables the product to be more timely, comprehensive and accurate in the research and development, production and sales of the situation.
- ✓ "Human resources are the company's greatest asset." In order to effectively improve the quality of personnel, the company has so far promoted research and development with a master's degree or above, which has been of great help to the company's overall operations.

■ Company's prospect:

- ✓ After years of development, the company has launched the official B-Power lasting battery and EzCon safety socket series products. In the hope of continuing to develop innovative products, so that the company can maintain its advantages in operation.



Main Product Summary

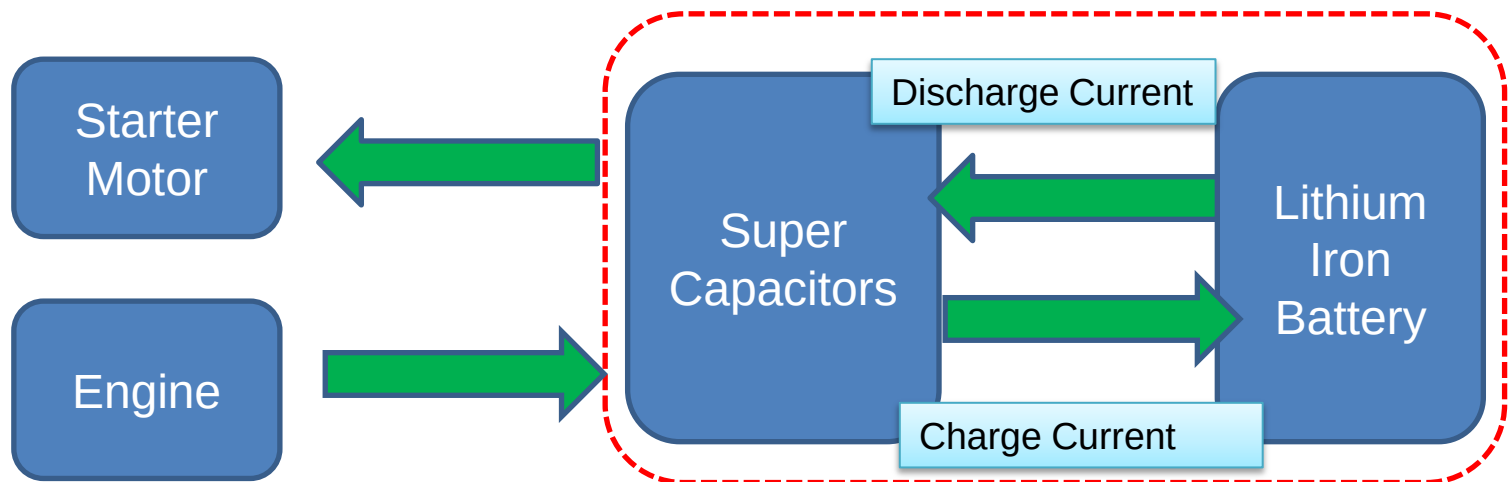


B-Power Lasting Battery

Patent- INTELLIGENT ENERGY STORAGE SYSTEM(I750087)

Design Architecture: Use IC to control super capacitors and lithium iron battery, and each performs its own functions.

- super capacitors : DCR & ACR
- lithium iron battery : store energy



Main Product Summary



B-Power Lasting Battery

■ Solving Vehicle Starting Issues

- ✓ The service life is more than 20 years, which completely solves the fatal defect of short service life of various batteries on the market.
- ✓ After the engine is turned off, the headlights of the vehicle are not turned off, and the on-board equipment is always on. When the battery detects that the remaining power is too low, it will automatically turn off the battery when it is activated; with a unique switch design, the engine can be started smoothly.
- ✓ The working temperature is -20°C to 60°C . It can be activated at any time. It can withstand various harsh natural environments and it's help to expand overseas markets.

Automatic power off when battery is too low, press and hold for 5 seconds to restart.

When the green light turns from flashing to constant on, the engine can be started .



Main Product Summary



B-Power Lasting Battery

■ Wide application, environmental protection and fuel saving

- ✓ The super capacitor has low and stable impedance ESR, which can stabilize the voltage of the circuit in the car, avoid surges, effectively improve the overall driving feeling and performance of the vehicle, and achieve fuel-saving effects.
- ✓ Designed with international standard specifications, simple in shape, free of transfer, completely seamless and direct installation.
- ✓ It can be widely used in various automobiles, specially constructed vehicle, engine, agricultural machinery and ships.
- ✓ Compared with lead-acid batteries, this product is quite light in weight, which reduces the overall weight of the vehicle and achieves the most fuel-efficient. It can be replaced by a single person, and is more convenient.
- ✓ This product meets the requirements of no heavy metals, long life (reducing high resource turnover consumption), fuel saving and carbon reduction, etc., and can maintain a long-term competitive advantage.

Main Product Summary



EzCon-Safety Socket

Patent- AN OVER CURRENT PROTECTION DEVICE AND METHOD THEREOF(I710189)

BSMI of MOEA Registration of Product Certification(CI461063130010)

- Different from traditional sockets, it is a sharp tool to prevent electrical fires:
 - 1) Overheating protection: When the temperature exceeds 85°C , the power supply will be cut off, which can effectively prevent the fire caused by the accumulation of pollution and conduction.
 - 2) Short circuit protection: When a short circuit occurs, the power supply will be cut off instantly within 0.025 seconds to prevent the fire from spreading.



Main Product Summary



EzCon-Safety Socket

Patent- AN OVER CURRENT PROTECTION DEVICE AND METHOD THEREOF(I710189)

BSMI of MOEA Registration of Product Certification(CI461063130010)

- Different from traditional sockets, it is a sharp tool to prevent electrical fires:
- 3) Precise overload protection: The electrical appliances on the socket use more than 16A, and the power will be automatically cut off within 2 seconds.
 - 4) Double anti-lightning protection: MOV+Fuse double anti-lightning design.



Main Product Summary



EzCon-Safety Socket

■ Safety awareness rises, saving building material costs

- 1) This product has excellent protection function, subverting the traditional multi-circuit but ineffective and expensive construction method, and a single circuit can connect more than 10 sockets. The obvious reduction in construction costs provides consumers with considerable incentives despite the reduction in real income caused by inflation. The original traditional circuit breaker can also be retained as the second protection.
- 2) The average house age in Taiwan is more than 30 years old, and the old house renovation market is huge. As long as this product replaces the traditional socket, the original circuit breaker or circuit can be retained, which not only achieves a better fire prevention effect, but also greatly reduces the renovation cost.

Main Product Summary



EzCon-Safety Socket

- Safety awareness rises, saving building material costs
- 3) It's easy to install, and fully compatible with existing socket specifications.
- 4) All countries in the world can obtain comprehensive fire protection at low cost, especially in developing countries.

Marketing Strategy Summary



B-Power Lasting Battery

TEAM YOUNG & Agent:

- –factory-installed products:
 - ✓ Domestic manufacturers of electric vehicles, petrol electric vehicles, automobiles, trucks, generators, yachts and other internal combustion engines.
 - ✓ Taiwan's agent for domestic manufacturers of electric vehicles, petrol electric vehicles, automobiles, trucks, generators, yachts and other internal combustion engines.
- – aftermarket installed products:
 - ✓ Corporate customers : Transportation, Generator Services, Rental Car and Yachting/Fisheries etc. companies.
 - ✓ Personal customers:
 - (1) brick-and-mortar store: medium and large automobile boutique chain stores, professional chain maintenance stores.
 - (2) Virtual store: electronic commerce platform, website.

Marketing Strategy Overview



B-Power Lasting Battery

- 5-year warranty, After the 5-year warranty period expires, consumers can renew the contract for an unlimited number of times, so that the warranty service can continue forever, which helps to improve operational efficiency.
- 1) In addition to selling products, companies and channel bases can also purchase warranty services through consumers to obtain double revenues of "product income" and "warranty income", which is expected to improve the comprehensive effect of channel sales.
- 2) These marketing strategies contribute to increase consumer confidence in the product.

Marketing Strategy Overview



EzCon-Safety Socket

TEAM YOUNG & Agent:

■ -factory-installed products:

✓ Domestic medium and large scale construction companies, electromechanical companies and interior decoration companies.

■ - aftermarket installed products:

✓ Corporate customers : Government, School, Factories and Commercial Buildings.

✓ Personal customers :

(1) brick-and-mortar store: Medium and large building materials or appliance chain stores, professional building materials or home appliance chain stores

(2) Virtual store: electronic commerce platform, website.

*Focus on the old house renovation market.

Financial Statement Summary



Income statement for 111 years

In Thousands of NTD

	Q1	Q2	Q3
Sales revenue	2,066	4,371	5,290
Cost of revenue	6,307	10,368	10,959
Gross loss	-4,241	-5,997	-5,669
Net gross loss	-4,241	-5,997	-5,669
Operating expenses	12,027	23,429	33,767
Operating loss	-16,268	-29,426	-39,436
Non-operating revenue and expenses	-6,261	-9,499	-9,237

Audited by an accountant

Financial Statement Summary



Income statement for 111 years

In Thousands of NTD

	Q1	Q2	Q3
Profit(loss) before tax	-22,529	-38,925	-48,673
Tax expense	-9	-19	-4
Profit (loss) from continuing operations before tax	-22,520	-38,906	-48,669
Net Profit or Loss for the Period	-22,520	-38,906	-48,669
Other comprehensive income	-375	-190	-222
Total comprehensive income	-22,895	-39,096	-48,891
Earnings Per Share	-0.47	-0.82	-1.02

Audited by an accountant

Future prospect Summary



Conclusion:

■ Our company has been established for more than 30 years. After many fluctuations and transformations in the global economic situation, we now focus on the design and development of innovative solutions, and have obtained more than 30 invention patents at home and abroad. Two major product of B-Power and EzCon can become the company's strongest operation!



Future prospect Summary



Conclusion:

- ✓ Fully promote the product so that the revenue can grow significantly.
- ✓ Through revenue growth, economies of scale can be generated to effectively reduce costs expand gross margin.
- ✓ Continuously review the status of operating expenses to improve the efficiency of fund operation and overall operating performance.
- ✓ Strengthen corporate management and ESG to fulfill social responsibilities.



Thank you For Listening!